Teng Li (Echo)

EDUCATION

- 2018-present Double-degree PhD in Management and Computational Social Science
 - University of Groningen, The Netherlands & Huazhong Agricultural University, China
- 2017-2018 **Visiting Master**
 - o Department of International Business Administration, Chinese Culture University, Taiwan, China
- 2016-2018 Master in Management
 - o College of Economics and Management, Huazhong Agricultural University, China
- 2012-2016 Bachelor in Management
 - Department of Business Administration, Nanjing University of Finance and Economics, China

RELEVANT RESEARCH

- Li, T., & Zhou, D. (2022). An Analysis of Rural Revitalization from the Perspective of Sharing Economy. Journal of Innovative Agriculture and Social Development, 1(1), 12–22.
- Puqing Wang, Saidi Yang, Teng Li. Blockchain Technology in Food Safety Governance. The 12th International Conference on E-business, Management and Economics, July 17–19, 2021 (in El)
- (in review) **Teng Li**, Shaoni Wang, Deyizhou, Amar Razzaq. **Consumer Attention and Market Structure** in **E-Commerce: An Agent-Based Perspective**
- (in review) Teng Li, Deyizhou. Consumer Types and E-Retailing Market Concentration: An Agent-Based Approach

INTERNSHIP AND FIELDWORK

Management

- 2018.7 Central Hainan (Qiongzhong) Green Industrial Park, Hainan, China
 - Visit enterprises and advise on the park service system
- 2017.7 Cultural Tourism Investment Group Headquarters, Ordos, Inner Mongolia, China
 - Advise on organizational restructuring, broadband salary design, and the administrative management system
- 2016.6-8 Assistant to the General Manager of Guangdong Hongchuan Group Headquarters
 - Test the spot electronic trading platform for liquid chemical products
 - o Sell and purchase methanol using SAP
 - Train new employees about corporate culture and career competitiveness

E-commerce

- 2022.4-present Assist the founding and operation of Tengfei Huanyu International Trade Co.
 - Specializing in small commodities and agricultural machinery trade between China, Mongolia, and Pakistan

- 2019-2021 Entrepreneurship in the University (HZAU) Incubator
 - Form a team for 'Internet-plus innovative service design based on cross-border e-commerce platforms'
 - Assist the founding of Wuhan Badamu Technology Co.
 - Build a practice base for college students
- 2019.12 Promote China's rural and cross-border e-commerce models in Gilgit, Faisalabad, and Islamabad, Pakistan
 - Present China Taobao Village Experience in the 2nd International Forum on Cross-Border Ecommerce
- 2019.11 Assist organizing The 3rd Taobao Village Transformation and Development Forum (Zhijiang, Hubei, China)
- 2019.5 Internship at Tao's Cross Border E-Commerce Company (Wuxi, China)
 - E-shop layout on the Amazon platform, the zero-stock e-retailing model
- 2019.2 Alibaba's new foreign trade entrepreneurship training
- 2018.6 *Investigate the conditions for the development of cross-border e-commerce and e-payment systems* in Zamyn-Uud and Ulaanbaatar, Mongolia
- 2017.7-8 *Investigate the Taobao Village and poverty alleviation* in Longnan City of Gansu, Qiongzhong County of Hainan, and Kashi City of Xinjiang

Skills

- Analytical thinking: management modeling and data analysis
- International vision, with both theoretical and hands-on experience in cross-border e-commerce
- Interpersonal competence & cross-cultural awareness
- Language: English (fluent), Chinese (native)

HONORS & AWARDS

- State Scholarship Fund from China Scholarship Council (202206760072) Aug 2022–Aug 2024
- Second Prize of the First National New Retail Entrepreneurship Competition. Issued by China General Chamber of Commerce (CGCC) & Alibaba.com, Oct 2019
- Third Prize in the Excellent Paper Competition of the First Annual Conference of the National Student Innovation and Entrepreneurship Practice Alliance, Dec 25, 2018
- Winner of the Best Writing Award as an Intern Correspondent of Central News Agency, Taiwan, China, Sep 2017
- Provincial Merit College Student of Jiangsu Province 2016

VOLUNTEER

- Outstanding Volunteer of the 2020 Bishan Rural Education Summer Camp
- Excellent Volunteer of the 2nd Nanjing Youth Olympic Games in 2014
- Excellent Volunteer of the 23rd Qingdao International Beer Festival in 2013